



Multimedia Solutions for Education

March 25, 2010

To whom it may concern,

As a small AV Systems Integrator, we strive to provide our clients with the best quality at affordable prices, and because we primarily serve the K-12 marketplace, meeting budgets is crucial. I've got to say that your products always fit the bill no matter what the situation.

We recently purchased almost 300 SXGA cables from the Classic Series product line to install projectors and document cameras in 145 classrooms for the middle schools, and we have no complaints.

The low cost and high quality of the Classic Series were essential in helping me decide to choose it for the project. A couple of things that stood out to me were the flexibility of the cables and the low profile connectors. These features really met our needs for the installation. The smaller connectors allowed us to put two cables on top of each other in the wall box with no struggle to fit the other cables inside, and the wall plates made the end result look really nice.

The Classic Series cables and wall plates were easy to install, and the product performs perfectly. We didn't experience any failures like we have in the past with 50 foot cables from other companies. This product really fits our need for schools that have traditional AV cabling already installed. We love it.

Thanks!

Sincerely,

A handwritten signature in blue ink that reads "Dave Sovereign". The signature is written in a cursive style.

Dave Sovereign
Vice President
United Digital Integrators, Inc.

13463 State Road 23 • Granger, IN 46530
Phone: 574-273-9039 Fax: 574-273-9264
www.udi-inc.com